

Massachusetts Members in Medicare Supplement Plans by County as of December 31, 2000¹

Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Blue Cross and Blue Shield of Massachusetts, Inc.	9,459	6,025	12,542	528	16,985	1,675	10,939	4,129	31,110	335	17,400	8,801	9,061	12,833	141,822
United HealthCare Insurance Company 2	2,981	2,668	1,331	244	1,967	390	2,141	992	3,088	125	1,785	1,179	763	996	20,650
Bankers Life and Casualty Company	1,742	817	436	94	1,174	61	821	263	2,154	76	1,690	732	360	733	11,153
Hartford Life Insurance Company	862	193	235	68	209	34	447	150	315	22	196	140	51	113	3,035
FirstReturn Insurance Company, Inc. 3	90	10	399	0	44	0	2	2	136	0	304	186	75	225	1,473
Oxford Life Insurance Company	150	100	146	22	142	20	242	102	175	7	100	84	27	89	1,406
Bankers Multiple Line Insurance Company	252	164	54	10	54	5	163	86	94	4	63	13	74	14	1,050
Mutual of Omaha Insurance Company	192	119	68	2	61	14	239	63	93	5	52	58	32	41	1,039
Allianz Life Insurance Company of America	74	10	33	1	29	5	80	31	66	2	40	34	24	22	451
Monumental Life Insurance Company	24	12	30	2	23	4	29	10	52	2	17	16	10	10	241
Union Labor Life Insurance Company	9	4	7	1	19	0	11	2	27	0	23	22	23	16	164
Life Investors Insurance Company of America 4	14	1	6	0	13	0	16	7	18	1	37	8	6	4	131
Peoples Benefit Life Insurance Company 5	8	3	12	0	6	1	11	7	20	0	6	5	11	5	95
Combined Insurance Company of America	6	8	9	0	5	3	7	0	15	0	5	7	4	19	88
Pioneer Life Insurance Company	13	6	4	1	13	4	6	2	13	1	14	5	1	5	88
Physicians Mutual Insurance Company	4	4	7	1	2	0	6	3	13	0	2	4	2	4	52
New York Life Insurance Company	7	2	2	1	6	0	5	4	6	0	5	2	2	3	45
The Colonial Penn Franklin Insurance Company	6	3	3	0	2	3	6	1	4	0	5	2	2	1	38
Order of United Commercial Travelers of America	1	0	1	0	6	0	1	6	9	0	0	2	0	3	29
Principal Life Insurance Company 6	6	0	1	0	1	0	2	1	3	0	1	0	0	2	17
Union Fidelity Life Insurance Company 7	2	2	2	0	0	0	3	1	3	0	0	3	0	0	16
State Farm Mutual Automobile Insurance Company	0	0	1	0	3	0	3	1	0	0	1	2	0	0	11
USAA Life Insurance Company	1	0	0	0	2	0	0	0	4	0	2	0	1	0	10
National Benefit Life Insurance Company	1	0	2	0	0	0	1	1	1	0	1	1	1	1	10
Golden Rule Insurance Company	2	2	0	0	0	0	0	0	1	3	0	1	0	0	9
Standard Life and Accident Insurance Company	1	0	0	0	0	0	0	0	2	0	0	1	4	1	9
CareFirst of Maryland, Inc.	1	0	0	0	0	0	1	0	2	0	2	1	1	1	9
Catholic Association of Foresters	0	0	0	0	0	0	0	0	1	0	2	0	1	1	5
Lincoln National Life Insurance Company	2	0	0	0	0	1	1	0	0	0	0	1	0	0	5
Central States Health & Life Company of Omaha	2	1	0	0	0	0	0	0	1	0	0	0	0	0	4
Kanawha Insurance Company	2	0	0	0	0	0	0	0	0	0	1	0	0	0	3
United Teacher Associates Insurance Company 8	0	0	0	0	0	0	1	1	0	0	0	0	2	1	5
American National Insurance Company	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
Protective Life Insurance Company	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
Teton National Insurance Company	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
American Capitol Insurance Company	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
Mutual Protective Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Veterans Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Medicare Supplement Policyholders	15,914	10,156	15,331	975	20,767	2,221	15,184	5,865	37,426	583	21,754	11,310	10,538	15,143	183,167
Number of Medicare Eligibles 9	57,678	27,166	89,942	2,477	113,471	11,739	77,783	20,782	210,482	1,099	100,174	65,395	90,920	114,663	983,771
% of Medicare Eligibles	28%	37%	17%	39%	18%	19%	20%	28%	18%	53%	22%	17%	12%	13%	19%

1 Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

2 The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

3 Formerly known as PHC Health Insurance Company, Inc.

4 Assumed block of business from Provident Life and Accident Insurance Company.

5 Formerly known as Providian Life and Health Insurance Company.

6 Formerly known as Principal Mutual Life Insurance Company.

7 Assumed block of business from Montgomery Ward Life Insurance Company.

8 Assumed block of business from Academy Life Insurance Company and National Casualty Company.

9 Source: Health Care Financing Administration as of December, 2000.